

Please forward any questions you may have on these reports, to the D. Secretary using the link on the Convention webpage. The question will be forwarded to the relevant D. Officer and their reply will appear under the “Answers” button on the webpage.

District Administration Team

District Secretary – Alan Cattermole

This year has been very different not least the way in which the business of our organisation has been conducted. As your Secretary, there have been many challenges not least keeping up with Covid advice to Clubs. The information seemed to change every week with new directives from MD. The situation with Santa sleigh regulations and insurance changed almost daily, so much so that most Clubs either did a musical drive-past or abandoned the event altogether. The Clubs with good web sites resorted to apps that enabled the public to donate on line and this is a positive move which can reap rewards in the future as the app will always be there, not just for Christmas.

All the meetings this year have been virtual and as such much of the camaraderie and interaction between members of the various committees has been lost. Virtual conferencing is a very sterile environment.

This Convention will be very strange, on line, with primarily a panel of Officers being present and others promoted to screen as necessary. Of necessity, the agenda is reduced so that the Convention is timed to last a maximum of three hours.

One of the more difficult tasks in this year of Zoom Cabinet Meetings has been that undertaken by Iain Pavely, our valiant Minutes Secretary, who has been excellent in very difficult circumstances. Thank you, Iain, for all your help.

District Treasurer – David Butler

A Time for Reflection

I never for one minute thought that taking on the role of DT was going to be bereft of challenge but I certainly didn't anticipate that the pandemic which cut short my activities as DG would endure to the extent that it has. However, perhaps we should have a District Motto of Onwards and Onwards Even in the Face of Adversity, because that is exactly what members and Clubs have done their level best to do since well before this Lions year began. For my part, I am grateful to them all; for the support of our DG and my Cabinet colleagues, for the support and patience of our Club Treasurers and in particular for the continuing support of my predecessor, Tony, who has continued to battle the delights of the banking system as we continue to navigate a path through the machinations of changing account signatories and administration.

2019-2020 District Administration Accounts

Attached, at the end of this report, are the District Administration Accounts for the year ended 30 June 2020. I am pleased to report that these accounts have been examined and have also been approved by the District Finance Committee and District Cabinet.

I should like to extend my thanks to Tony Skilbeck for preparing these accounts and also to Lion Tony Gordon, who is a retired bank auditor, for once again carrying out the examination. He has signed off the accounts as being satisfactory.

Accounts for the District Charity Foundation, prepared by District Charity Treasurer PDG Tom Berry, and the District Convention Fund, presented by District Convention Chairman David Burstow, are prepared separately and no doubt contained in their Convention Reports.

2020-21 International, MD and District Dues

Members' dues payments for the first half of this Lions' year have been received from all Clubs and the appropriate amounts forwarded on to LCI and MD.

I sent requests for payments for District and MD dues for the second half of the Lions' year to all clubs on 2nd January. By the time of this Convention, the requests for International dues payments for the second half of the Lions' year will have been sent out from Oak Brook to all clubs. As ever, Club Treasurers should ensure that their Club Secretaries are keeping members' records on MyLCI accurate and up to date as it is these numbers on which the requests for payment are based.

Included in the request for payment of District and MD dues was a District Covid Rebate of £5.25 per member. This rebate was agreed by Cabinet on 6th December to help avoid excessive membership losses during December to July and as a response to the paucity of District expenditure to date because of Covid-19.

2021-2022 District Administration Budget

An administration budget for 2021-22, approved by the Finance Committee, was presented to Cabinet on 11th October. At that Cabinet I explained that the budget was based on significantly lower dues income than in previous years because of falling membership numbers yet supported by rolling over anticipated underspending in 2020-21. The net result facilitated an increase in Convention expenditure compared to the previous year and an additional budget line for Membership Development and Reinvigoration, the detail for which has yet to be fully defined. Cabinet approved the overall budget of £21,350.

The decision to introduce a District Covid rebate at Cabinet 3 on 6th December, dramatically altered the budget calculations. Financial forecasts given to Cabinet at that time indicated that the anticipated rollover on which the enhanced expenditure was based would reduce by over £4,642. Cabinet agreed that this deficit could, if necessary, be drawn down from reserves. It should be noted that the budget was based on a membership number of 1,268. However, at the time of this report the overall membership figure was 1,214.

The budget agreed by Cabinet is shown below.

Lions International District 105SE Proposed Administration Budget 2021 – 2022

	Budget	Notes
Income		
Dues (1,268 @ £12.50)	£15,850	1
Rolled Forward Underspend from 2020-2021	£5,500	2
	£21,350	
District Leadership		
Forum / Training	£1,250	3
Zone / Region Meetings	£300	3
	£1,550	
District Membership		
Small Club Development Fund	£200	4
Membership growth	£1,000	5
District Membership Development and Reinvigoration	£3,000	6
	£4,200	
District Service		
Service Team Administration	£200	
	£200	
Communications, Media & PR		
PR Literature & Brochures	£300	7
District Equipment Store	£400	8
	£700	
District Secretary		
Secretary	£500	
	£500	
Treasurer		
DG & Admin Team Allowances	£3,200	9
International Relations Officer	£1,000	9
District Officers' Expenses	£1,000	9
Sundry Expenses	£500	9
	£5,700	

Convention		
District Convention Costs	£4,000	10
Hospitality for International and Twinning Guests	£4,000	10
	£8,000	
Sergeant at Arms		
Badges & Regalia	£300	
Cabinet Meeting expenses	£200	11
	£500	
	£21,350	

Notes

Income

There will be no contribution from District Lionesses for the coming year.

- At the time of preparing the budget, membership in the District was 1,268 (having dropped from 1,272 at the beginning of the 2020-2021 Lions year). At this level, income from dues at their present level would be £15,850.
- Income from dues in 2020-21 was predicted at £17,150, £1,300 less than anticipated for 2021-22. Matching budgeted expenditure to this reduced level of dues income would inevitably restrict activity and development at a time when it is hoped the pressures of Covid restrictions would be easing with an associated need to reinvigorate Lions activity throughout the District. It is therefore proposed that the anticipated level of underspend in the current year is rolled forward to next year to fund reinvigoration. A total of £5,500 comprising:
 - Spring Forum and Training £500
 - Membership Growth £1,000
 - International Relations Expenses £1,000
 - Convention £3,000

Notes on Expenditure Proposals

- Last year the Forum/Training budget was increased to £1,000 to support our Clubs' compliance with respect to charity legislation. The proposal for 2021-22 is a further increase of £250 to support the potential need for District wide Zoom training to enhance Clubs' abilities to extend their communication options. The Zone/Region meeting budget has also been increased to £300 to provide enhanced opportunities for Clubs to interact within their Zones.
- This is as per last year's budget of £200.
- This is less than last year's budget of £1,400, in view of the separate line for District Membership Development and Reinvigoration.
- This is a new budget line to support work seeking to significantly develop District membership and opportunities for reinvigoration.
- This is an increase on the current year's budget of £100 to provide for PR and brochure support for Membership Development and Reinvigoration.
- This is slightly more than a 20% increase on last year's budget, for the simple reason that the work underway to find a new District store is predicted to result in a higher rental charge.
- These maintain the levels set in 2020-21.
- These are the anticipated levels for 2022.
- As noted last year, we continue to strive to avoid venue hire costs for Cabinet meetings. This provision can be available to pay for either room hire or to subsidise meal costs when venues "conceal" room hire costs in dining charges.

The financial forecast as at 3rd December reviewed by Cabinet 3 is given below.

Lions District 105SE Administration Budget Financial Forecast for Lions Year 2020-21

	Budget	Spend YTD	F'cast YE
District Leadership			
Forum / Training	£1,000	0	£500
Zone / Region Meetings	£200	0	£100
	£1,200	0	£600
District Membership			
Small Club Development Fund	£200	0	0
Membership growth	£1,400	0	£500
	£1,600	0	£500
District Service			
Service Team Administration	£200	0	0
	£200	0	0
Communications, Media & PR			
PR Literature & Brochures	£100	0	0
District Equipment Store	£330	81	£330
	£430	£81	£330
District Secretary			
Secretary	£500	0	£100
	£500	0	£100
Treasurer			
DG & Admin Team Allowances	£3,200	3,200	£3,200
International Relations Officer	£1,000	0	£400
District Officers' Expenses	£1,000	48	£300
Sundry Expenses	£500	26	£200
	£5,700	£3,274	£4,100
Convention			
Convention	£7,000	0	£2,500
	£7,000	0	£2,500
Sgt @ Arms			
Badges & Regalia	£300	63	£150
Cabinet Meeting expenses	£200	0	0
	£500	£63	£150
	£17,130	£3,418	£8,280

2021-2022 District Dues

Proposals for a District Dues resolution was laid before Cabinet on 11th October having been approved by the Finance Committee. As a result, District Cabinet will be proposing Resolution No.1 to this Convention that the members' dues for 2021-2022 remain at their current level for the eleventh consecutive year.

Club Accounts for the Lions year 2019-20

At the time of preparing this report (3rd January 2021) I have received 19 out of 61 Lions Clubs' accounts for 2019-20. Those outstanding can be submitted in hard copy or electronically to me at dtdavid@105se.org.

I am duty bound to remind Clubs that, if registered with the Charity Commission, their Annual Return should be submitted in a timely fashion (normally by the end of April) to the Charity Commission. The Commission's requirements for accounts and reporting can be found by following this link

https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/571142/CC15d.pdf It should be pointed out that in addition to producing their accounts, registered charities (trusts or CIOs) are obliged by law, to prepare a Trustees Annual Report (TAR).

The reason for me wishing to see club accounts and TARs is not to check a Club's viability or financial status but rather for the District to have the comfort that all Clubs are complying with their obligations under the Charities Acts and in so doing maintaining the good name of Lions Clubs International. The requirement for all Lions Clubs to submit copies of their independently examined accounts to their District Treasurer by the end of April (10 months after the Lions year-end) was carried by resolution at the MD Convention at Bournemouth in 1997. Notwithstanding that, I would ask for Club Treasurers to let me have sight of their charity accounts and TARs by the end of December so that I can offer, what I hope are, helpful comments before the Charity Commission deadline for annual returns at the end of April.

Finally

Like my predecessor, I would encourage all Club Treasurers and Charity Trustees to attend the District's training seminar, Spring Forum. This will offer the opportunity for Treasurers to receive up to date information to allow them to carry out their duties. Information will also be given on complying with Lions processes and the requirements of the Charity Commission. This will be particularly useful for new Club Treasurers.

I would also like to take this opportunity to offer to answer any queries that Club Treasurers might have in carrying out their duties. Please email me on dtdavid@105se.org.

Please forward any questions you may have on my reports, to the District Secretary using the link on the Convention webpage. The question will be forwarded to me Officer and the reply will appear under the "Answers" button on the webpage.

LIONS CLUBS INTERNATIONAL DISTRICT 105SE

ADMINISTRATION ACCOUNT

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2020

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LEGAL AND ADMINISTRATIVE DETAILS

District Governor	Lion David Butler 23 Richmond Grove Bexhill-on-Sea East Sussex, TN39 3EQ		
District Treasurer	Lion Tony Skilbeck 63 Buxton Lane Caterham Surrey CR3 5HL		
Bankers	Barclays Bank Ltd Octagon House Gadbrook Park Northwich Cheshire CW9 7RB	NatWest Ltd 1 Croydon Road Caterham Surrey CR3 6XB	Hampshire Trust Bank PO Box 74003 London EC2P 2QR
Independent Examiner	Lion Tony Gordon Greenfield Cottage Tylers Green Godstone Surrey RH9 8AP		

LIONS CLUBS INTERNATIONAL DISTRICT 105SE
ADMINISTRATION ACCOUNT
FOR THE YEAR ENDED 30 JUNE 2020

	<u>Notes</u>	<u>2019-20</u> <u>£</u>	<u>2018-19</u> <u>£</u>
OPENING BALANCE		2,234	2,978
<u>INCOME</u>			
District dues	1	16,950	17,866
International Convention Draw sales		1,226	1,131
Surplus on International payments		0	0
Return of deposit for Spring Forum	2	104	0
Bank interest		435	0
Bank Loyalty Bonus		3	0
Sundry Income		0	4
TOTAL INCOME		18,718	19,001
TOTAL		20,952	21,979
<u>EXPENDITURE</u>			
District Governor's Team Allowances		3,200	3,200
District Secretary costs		463	393
District International Relations Officer		477	761
District Officers expenses	3	380	1,590
District badges and regalia		463	437
District Convention cost	4	7,800	7,600
District GST Team		212	53
Cabinet and committee meetings	5	279	446
Forum and training days (inc Trustee Training programme)	6	1,582	47
Publicity and membership (inc Campus Clubs)	7	1,175	1,125
Small Club Development		0	0
International Convention Draw expenses & prizes	8	182	2,068
Deficit on International payments		0	0
Sundry expenditure		1,262	525
Bank Charges		66	0
Transfer to Reserve		0	1,500
TOTAL EXPENDITURE		17,541	19,745
CLOSING BALANCE		3,411	2,234
TOTAL		20,952	21,979

LIONS CLUBS INTERNATIONAL DISTRICT 105SE
ADMINISTRATION ACCOUNT
FOR THE YEAR ENDED 30 JUNE 2020

District Treasurer's notes to the accounts :

1. The level of the annual District per capita membership dues remained unchanged in 2019-20 at £12.50 per year. Due to falling membership, the total amount of dues received by the District for the year was lower than previously at £16,950 (£17,866 in 2018-19).
2. Due to Covid19, it was not possible to hold the Spring Forum on the Hazelwood School Crawley site. Instead the seminar was held virtually by Zoom. This proved to be very successful.
3. The efficient and effective functioning of the District is entirely dependent upon the energetic activity of the District Officers. In carrying out their duties, officers give freely of their time and are entitled to claim valid expenses in line with the District's Financial Regulations. During this year the level of District Officers expenses claims was phenomenally low and the District is grateful for all officers' input. This was also, in some part, due to the low level of general activity in the last four months of the year due to Covid19.
4. A superb District Convention was held in Maidstone in February 2020. Congratulations to David Burstow, Lynne Ireland and their team. The General Admin Fund transferred £7,800 to the Convention Account in the year. The Accounts for the Convention, presented separately, show that in 2019-20 the total cost of the 2020 Convention was £7,200 with £700 having been prepaid in 2018-19. The Convention Account started 2019-20 with a balance of £147 and ended the year with £1,465. This addition to the funds provision will allow for prepayments to be made for future conventions.
5. Several Cabinet meetings were held during the year at venues across the district. The major costs were the payment for lunches which was principally covered by the District Officers themselves. Locations were chosen where there were no venue charges. The net cost to the District of holding the events was therefore able to be kept at an extremely low level.
6. During the year the District embarked on a well-attended and well received programme of Trustee Training for all clubs' trustees, held at venues across the district. This programme required the purchase of presentation equipment for the team to deliver the lectures.
7. The District's primary focus is on membership and one strand of this initiative is exploring the establishment of Campus Clubs on university sites. This initiative was launched at Canterbury University in order that a student branch could be set up at Canterbury Lions Club. It was proposed that funding for this venture would be paid for, if required, from administration reserves. It has not been necessary to draw from reserves.
8. The year appears to show a surplus of £1,177. However, it will be seen that within this figure there is a balance of £1,043 for the International Draw Competition with no outgoings having been given out by way of a prize. This is due to the effects of Covid19 which meant that the winners of the prize, Thanet Lions Club, were not able to attend the MD Convention due to its cancellation. This prize fund will be ring fenced for Thanet to draw it down when normality returns. The effective surplus for the year is £134.
9. The balances for all of the District's Administration related accounts can be seen below. The total of Reserve Fund balances stood £34,342 at the year-end

	<u>Notes</u>	<u>2019-20</u>		<u>2018-19</u>	
		£	£	£	£
CASH HELD AT BANK ON 30th JUNE 2020					
Barclays General Account		3,411		2,234	
Barclays Reserve Fund Account	9	10,028		10,000	
Barclays District Convention Account		1,465		147	
Barclay's Cabinet Members Account		1,562		1,553	
Barclay's PDG Widows Account		161		161	
Hampshire Trust Bank 90 Day Business Account	9	7,314		7,314	
Hampshire Trust Bank 2 year Business Bond	9	17,000		17,000	
Nat West Admin Collections Account		0		0	
TOTAL CURRENT ASSETS			<u>40,941</u>	<u>38,409</u>	

FIXED ASSETS

The District has several items of Fixed Assets. These are either Lions specific items which are relevant only to Lions International and District 105SE which have no resale or intrinsic value.

Other IT items, because of their relatively low initial cost and current age are similarly of no resalable worth or asset value.

During the year presentation equipment was purchased to enable the delivery of the Trustee Training Programme throughout the District. This equipment includes projectors, flip charts and portable PA units. The cost of these is contained within the Trustee Training Programme expenditure shown within these accounts.

DISTRICT FINANCIAL REGULATIONS

The District's Financial Regulations, the "Procedures for Financial Governance" have been reviewed in the year by the District Finance Committee. A copy of the amended version is available and can be provided upon request to the District Treasurer.

Lion Tony Skilbeck
District Treasurer - District 105SE

Lion David Butler
District Governor - District 105SE

LIONS CLUBS INTERNATIONAL DISTRICT 105SE
ADMINISTRATION ACCOUNT
FOR THE YEAR ENDED 30 JUNE 2020

INDEPENDENT EXAMINER'S REPORT TO THE MEMBERS OF
LIONS CLUBS INTERNATIONAL - DISTRICT 105SE

I report on the financial statements of the Lions Clubs International District 105SE for the year ended 30 June 2020, which are set out on pages 2 to 4.

Respective responsibilities of the Treasurer and Examiner

The District Treasurer is responsible for the preparation of financial statements in accordance with the District Constitution and United Kingdom Accounting Standards. In accordance with resolution 3 of the 36th District Convention these financial statements do not require an audit. It is my responsibility to state, on the basis of my examination, whether particular matters have come to my attention.

Basis of the Independent Examiner's report

My examination includes a review of the accounting records kept by the District and a comparison of the financial statements presented with those records. It also included consideration of any unusual items or disclosures in the financial statements and seeking explanations from the Treasurer concerning any such matters. I do not express an audit opinion on the view given by the accounts.

Independent examiners statement

In connection with my examination, no matter has come to my attention;

- 1) which gives me reasonable cause to believe that in any material respect the following requirements have not been kept:
 - to keep accounting records in accordance with section 41 of the Act; and
 - to prepare financial statements which accord with the accounting records and comply with the accounting requirements of the Act.

or

- 2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts

Signed

Date

Lion Tony Gordon
Independent Examiner
Greenfield Cottage
Tylers Green, Godstone
Surrey, RH9 8AP

District Charities Treasurer – Tom Berry

Our support of the Air Ambulance Kent Sussex and Surrey continues, the commitment we made at our last convention to purchase a new Emergency Vehicle has been completed. The Medical responses cars are in constant use when the weather conditions prevent the operations of the helicopters. In addition, we have raised we have raised £16500 towards the cost of the Tempus ALS System. Despite the difficulties of the current pandemic this year's Roar programme has been successfully completed within the budget set.

The income of our Youth Funds for both the District and The Multiple District has dramatically fallen this year due to the pandemic, but the expenses of the Youth Programme whilst being reduced as there have no physical meetings continue so any donations you can make would be appreciated. The possibility of a National Youth Camp is being considered for later this year dependant on the pandemic.

In the Lions year ending June 2020 the District raised £ 94507.00 with an expenditure of £81,521.00, as I write this report the accounts are with the examiners and will be circulated as soon as they have been approved by the Trustees of the Foundation.

In December a new Lions Giving website was launched, to raise fund for lions' projects it is possible to set up fundraising pages to support the appeals advertised on the site. There is also an event section where you can advertise you events which will support your local community and in the text of the news pages and events pages it is possible to set up links to your own banking connections. The website has its own banking systems for its appeals and fundraising

There are other new features built into the site and these will be developed over the next year please remember

If we change life for one person, then we have succeeded!

Sergeant at Arms – Jackie Robinson

We all understand that we are all volunteers & sometimes absence from a meeting will be unavoidable but we should recognise that good communications are essential.

As you all know meeting up is very difficult at this challenging time, so virtual meeting has become standard.

We will keep an eye on the Government guidelines to see when any chance of face-to-face meetings may be possible, but at this time it looks doubtful.

If you could please advise me of any apologies for the meeting so we can mark them on the minutes.

Thank you and stay safe

Constitution, Nominations and Resolutions – John Cattaway

Action Required by Delegates

1. Vote your District Governor Team into position for 2021/22 by secret ballot. Convention will be by online webinar in 2021 and will require the support of the majority of online delegates present to be elected.
2. Actively participate in debate and vote in the resolutions.
3. Delegates must abide by the Standing Orders for use at Convention which will be invoked at the commencement of the business session.

Past Activities

Notices for the Call of District Convention 2021 at Weybridge, the nomination of candidates for District Governor and 1st and 2nd Vice District Governors for 2021/22 and for Resolutions have been circulated in accordance with the District Constitution and the agreed timetable.

At the time of this report, one valid nomination has been received for each of the offices of District Governor, 1st Vice District Governor, and 2nd Vice District Governor for 2021/22.

Details for District Governor, 1st Vice District Governor and 2nd Vice District Governor have previously been distributed by the District Secretary.

Convention.

My main role has been Convention preparations, registration of club delegates and alternates, ensuring all resolutions and nominations meet the required standards, I can report that all is constitutionally correct for a successful Convention. All candidates standing for election are qualified and meet the required criteria for the office they are standing for.

Three Resolutions were received by the due date. The District Cabinet's proposals for District Dues for 2021/22 and two other resolutions from Clubs. They have also been circulated for debate and require a simple majority of delegates present at Convention. Any amendments must have been received by the due date.

Club Delegate and Alternate Forms have been circulated to all Clubs and were required to be completed and received, by the due date to enable compilation of the required paperwork and setting up of the software for voting securely online at convention in February.

Cabinet is required to implement any action on decisions agreed by the majority attending Convention. It is important that clubs should read all the reports and understand the resolutions to be represented at Convention. Apart from voting on the resolutions we vote to accept reports of District Officers and in doing so we agree to any actions or consequences they contain.

Future Activities

The closing date for any amendments to the Resolutions were required to be received by the due date and all constitutionally acceptable amendments received by that date will be circulated to Clubs before Convention.

Details of Resolutions and Amendments will also be made available to all Lions Delegates attending Convention.

Health, Safety and Insurance Advisor – David Colville

The year started quietly, with a few enquiries from clubs about insurance. Since obtaining insurance advice on COVID-19 in July and August, there has been no requests for advice on insurance or health and safety.

In the absence of an MD Health & Safety Officer the 7 District Health & Safety Officers and a deputy from 105N (105SC has no Officer appointed) have met virtually on several occasions and exchanged emails in between the virtual meetings.

The MD105 'Road to Safety' document has remained unchanged since 2015 and needed a full review. With the approval of the Council of Governors, the 8 members of our group undertook a comprehensive review of the document, led by Andrew Wilcox (105CE). At the request of Council, the title of the document has been changed to 'Health & Safety Document' and the 'Health & Safety Policy' document will be amended to amend the reference to 'Road to Safety' to 'Health & Safety Document'.

Data Protection Officer – Robyn Banks

WORK UNDERTAKEN: Since taking up office at the beginning of the Lionistic Year, I have attended Zone Meetings, Club meetings and provided advice and assistance as requested by Clubs. This has mainly been with the ICO fee process and the reasoning behind my advice. I have also provided advice and assistance with other aspects of compliance such as Privacy Notices. I am happy to assist all clubs in the District with this matter.

I am happy to continue with this as I am approached by Clubs.

I must stress that my recommendations are only ADVICE based upon 20 years of experience professionally in this field – a Club gains nothing by trying to argue the points of compliance with me

DISTRICT WEBSITE The website has been updated with my compliance measures. There are also some Articles on the website which I have written to help Clubs understand the requirements and one more in draft I am working on.

NEWSLETTER –I provided an article for the District newsletter which has sparked quite a lot of interest – I have been answering questions arising from that Article.

TRAINING:

I am still happy to provide training sessions for the District if the interest is there.

Convention Chairman and Treasurer - David Burstow

49th Annual District Convention 2020 - Maidstone

Our 2020 Convention took place in February last year at Maidstone.

Convention was opened by the Deputy Lord Lieutenant of Kent and we were honoured to have PIP Lion Frank Moore as our International Guest.

My thanks must go to all on the Convention Committee and many from across the District.

From feed-back received, this was a successful and much enjoyed Convention.

The two social nights were extremely well supported. Both groups of musicians – plus some unexpected musical surprises arranged by DG David and his wife Judith !!! – were excellent – and Lions and partners were seen dancing the night away!!

On the financial side, the Convention Accounts for 2019-20 have been prepared and examined and they follow at the end of my report. Overall, there was a surplus of £602.

50th Annual District Convention 6th February 2021 – On-Line Webinar

And now, as they say, for “something completely different “!!!

In view of the Covid pandemic, it was decided some months ago that our plans for Convention at the lovely Oatlands Park Hotel at Weybridge could not go ahead.

We opted for an on-line meeting in a webinar format. DG Ian and the Convention team have planned a shortened agenda with greater use of the website to publish reports and take questions. We have also selected an additional software that delegates will use to vote securely.

Some items will be presented live – but for others, we will be pre-recording.

This is new ground for us - planning and testing of the technology has been taking place and we are trying to cover every eventuality including loss of internet connections.

So, this year's Convention will be very different – but all those involved hope it will be an exciting experience.

My grateful thanks to all who have helped along this journey to deliver our 50th Convention.

69th MD 105 Annual Convention 1st May 2021

The Convention will also be on-line and registration links will be available.

103rd International Convention 25th- 29th June 2021 – Montreal

The 2021 Convention will be held in Montreal, Canada – the registration website is open.

104th International Convention 1st – 5th July 2022 – New Delhi

The 2022 Convention will be held in New Delhi, India – more details to follow.

“50 + 1” = 51st Annual District Convention 4th- 6th February 2022

VDG Steve and DG Ian have great plans for a bumper shared Convention celebrating 2 Lions' years that included our District's 50th anniversary – a “50+1 Convention”.

We are to return to the East Sussex National at Uckfield and we are now planning the details and the program.

This is a great location and it will be a fantastic Convention - so mark the date now!!

LIONS CLUBS INTERNATIONAL DISTRICT 105SE
DISTRICT CONVENTION ACCOUNT
FINANCIAL STATEMENTS
YEAR ENDED 30 JUNE 2020

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LEGAL AND ADMINISTRATIVE DETAILS

District Governor	Lion David Butler OBE
District Convention Chairman & Treasurer	Lion David Burstow
Bankers	Barclays Bank plc
Independent Examiner	George Coleman 31 Fryatts Way Bexhill-on-Sea East Sussex TN39 4LW

DISTRICT CONVENTION ACCOUNT
INCOME AND EXPENDITURE ACCOUNT

1st JULY 2019 to 30th JUNE 2020

DISTRICT CONVENTION & CABINET MEETING

Venue hire	£1,700
Audio Visual and IT hire	£1,012
Convention reports stationery and printing	£176
DG accommodation less LCI contribution	£166
Convention chairman expenses	£37
Delegate lunches	£890
Delegate lunches receipts	-£890
Convention pin sales surplus	-£54
MDHQ sales surplus	-£18
Net expenditure	<u>£3,019</u>

FRIDAY – GATSBY PARTY NIGHT

Venue hire	£300
Band hire	£832
Catering costs	£1,725
Decorations	£105
Less ticket sales	-£2,390
Less raffle surplus	-£312
Net expenditure	<u>£260</u>

SATURDAY PARTNERS' OUTING

Ticket purchases	£276
Less ticket sales	-£295
Net income	<u>-£19</u>

DISTRICT CONVENTION ACCOUNT
INCOME AND EXPENDITURE ACCOUNT

1st JULY 2019 to 30th JUNE 2020

SATURDAY – BANQUET & BALL

Catering costs	£3,008
Drinks reception – net of DG contribution	£150
Venue hire	£300
Band hire	£550
Decorations	£46

Less ticket sales -£3,756

Net expenditure £298

INTERNATIONAL GUESTS HOSTING

Accommodation	£1,678
Social function tickets	£786
Cabinet & convention - meals and sundry refreshments	£824
Transport – minibus and mileage claim	£327
Gifts	£25

Net expenditure £3,640

Total of net expenditure as above **£7,198**

Less contribution received from District 105SE **£-7,800**

Net surplus £-602

Bank balance at 1.7.2019 **£147**

Add net surplus **£602**

Add items paid in previous year (2018-19) **£716**

Bank balance at 30.6.2020 £1,465

LIONS CLUBS INTERNATIONAL DISTRICT 105SE
DISTRICT CONVENTION ACCOUNT
FINANCIAL STATEMENTS
YEAR ENDED 30 JUNE 2020

Note - in 2018-19 a deposit of £1,000 was paid to the Oaklands Hotel at Weybridge for the 2021 Convention.

Independent Examiner Report

I have examined this Income and Expenditure account, together with the books and records of the 2020 District Convention and I confirm it has been prepared in accordance therewith.

G W Coleman
23 September 2020

Lion Tamer and District Equipment Storage – Pete Dilloway

Due to Covid-19 and the associated restrictions in place, there has been very little activity with regard to the District equipment during the first half of this Lions year. As a result, there is little to report on. Only one request for equipment has been received which was from Chichester Lions Club who wished to use the Lions Flag and flagpole at the funeral of Past President, Lion Richard Cowell. I was happy to provide this equipment which I delivered to the Club President prior to the funeral and subsequently collected it for return to the store.

I had started producing the first draft of the inventory and am continuing to produce this, based on the review of the equipment in the garage that I undertook last year. However, as it subsequently become apparent that some of this equipment is now defunct and no longer required, I had intended to revisit the lockup to undertake a more up to date review of the equipment and what needs to be retained. Obviously with the restrictions on travel that have been in place for much of this year at the time of writing this report it has not yet been possible. I am hoping to visit the store as and when the circumstances change with regard to the tiers and the lifting of restrictions.

Obviously with the cancellation of events throughout this year, there have been no opportunities for the District Membership Gazebo or equipment to be used. A couple of requests have been received for potential events in the new year, but these will be dependent on the lifting of restrictions by the Government.

I have put together a short list of items which are available for use by clubs for membership purposes which in addition to the Gazebo and feather flags, now includes a 3-panel table top display board for use at events. Having produced an initial list of items I circulated this to all members of the membership team including Zone Chairpersons and Club liaisons for comments and thoughts. As a result of this I received a number of responses, which are much appreciated and I am in the process of incorporating these as appropriate into the revised version, which will then hopefully be available for circulating to clubs for use as and when needed.

Among the items for use by clubs, I believe that there would be benefit in obtaining a couple of generic pop-up display banners which could be used at events. As this will form part of the membership kit and will therefore need to be funded from the membership budget, I am liaising with Howard Lee in his capacity as Membership coordinator with regard to this.

Finally, I will be continuing to explore opportunities for alternative venues for the storage of the equipment but given the limited need to utilise the equipment in the current and foreseeable circumstances, there is less imperative for making changes which will incur additional costs at this stage. However, I have now established that as part of the agreement for the current storage facility, we are required to give 3 months' notice to terminate the agreement. Therefore, this will need to be taken into account when identifying a date for any transfer to a new facility.

Members Welfare Officer – Jackie Prebble

It has been a pleasure to have served South East District again this year under DG Ian Forbes.

A strange year, not one that was expected. During the year from February 2020 to date of this report, we have lost thirty-three (33) Lions to higher service many of whom were Charter members - a sign of the times.

New members accounted for thirty-eight (38). Dropped members was staggeringly high at one hundred and thirty-two (132).

Please may I politely remind all Lions Clubs to request and return the drape to me so that I may always know its whereabouts! Please also remember that if a condolence card is required, I need a name and address. I also have another duty – pleasant this time – births, special birthdays, weddings, and wedding anniversaries. Again, please let me have the names and addresses.

Thank you to all Clubs who have been in touch this year and please remember “keep reporting”.

Please forward any questions you may have on these reports, to the D. Secretary using the link on the Convention webpage. The question will be forwarded to the relevant D. Officer and their reply will appear under the “Answers” button on the webpage.